



HINDUSTAN URVARAK & RASAYAN LIMITED

(A JV of NTPC, CIL, IOCL, FCIL & HFCL)
SCOPE Minar, Core 3&4, 9th Floor,
Laxmi Nagar District Center, Delhi-110092

Ref. No. HURL/HQ/26CS018A/NANO UREA & NANO DAP/EOI;

Date: 12.08.2026

EXPRESSION OF INTEREST - NOTICE FOR EMPANELMENT

Sub: Expression of Interest (EOI) for empanelment of vendors for supply of Nano Fertilizers (Nano Urea & Nano DAP) in "APNA" Brand in the states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand with validity upto 05.07.2027 through dedicated portal of HURL.

Hindustan Urvarak & Rasayan Limited (HURL), a joint venture company of Coal India Limited, NTPC Limited and Indian Oil Corporation Limited, Fertilizer Corporation of India Limited and Hindustan Fertilizer Corporation Limited, has set up Natural Gas based Fertilizer Complexes (Ammonia-Urea) of 2200 MTPD Ammonia and 3850 MTPD Urea each at Gorakhpur (Uttar Pradesh), Barauni (Bihar) and Sindri (Jharkhand).

HURL intends to float an Expression of Interest (EOI) to empanel prospective vendors (MANUFACTURERS only) for supply of Nano Urea and Nano DAP in APNA Brand in the states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand as Nano fertilizers are the future products which carries the potential for reducing indiscriminate use of orthodox chemical fertilizers.

Post empanelment, the pre-qualified vendors would be eligible for participating in the future tenders to be invited by HURL subsequently for supply Nano Urea and Nano DAP through limited e-tendering among empanelled suppliers for discovery of rates/margins for finalizing supplies in the Brand of HURL. Supplies may be taken from any supplier (including startup) based on competitive rates/margins to HURL, market requirement, services, customer preference.

On the above aspects, applications are invited from vendors (MANUFACTURERS only) for Nano Urea and Nano DAP, who meet the pre-qualification criteria and other requirements detailed in the empanelment documents. The complete set of documents including pre-qualification criteria can be downloaded from website: <https://eempanel.hurl.net.in/EPROC/>.

The empanelment document consists of following:

- a) Annexure-1: State-wise Annual tentative Quantity
- b) Annexure-2: Product Specifications as per Indian FCO latest amendments *(to be accepted & duly signed by authorized signatory)*
- c) Annexure-3: Vendor Application for Empanelment *(to be submitted on letter head of the vendor duly signed by the authorized signatory)*
- d) Annexure-4: Pre-Qualification Criteria (PQC) *(to be accepted & duly signed by authorized signatory)*
- e) Annexure-5: Other Documents Required *(to be accepted & duly signed by authorized signatory)*
- f) Annexure-6: Terms & Conditions of Empanelment *(to be accepted & duly signed by authorized signatory)*
- g) Annexure-A: Proforma for Declaration *(to be submitted on letter head of the vendor duly signed by the authorized signatory)*
- h) Annexure-B: *(to be submitted on letter head of the vendor duly signed by the authorized signatory)*

Vendor has to provide all applicable documents as sought in the aforementioned annexures and certifications in prescribed formats.

The Instruction to Bidders & General Conditions of Contract (GCC) shall be issued along with the tender for procurement to be issued separately.



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Interested vendors (MANUFACTURERS only) are required to submit their complete filled application along with all supporting documents on the portal itself. The empanelment would be based on the vendors meeting the pre-qualifications criteria, other requirements detailed in the documents and assessment. Furnishing false/incomplete information or submitting applications not accompanied by required documents shall lead to summarily rejection of the application.

HURL reserves the right to reject any or all the applications or withdraw this invitation without assigning any reason thereof. Decision of HURL in the matter shall be final and no correspondence shall be entertained from the applicants in this regard subsequently. HURL has the liberty to include or delete vendors based on their performance, proven capability and for any other reason thereof.

Address for Communication:

Sh. Deepak Kumar
Sr. Manager (C&M)
Hindustan Urvarak & Rasayan Limited
(A Joint Venture of CIL, NTPC, IOCL, FCIL & HFCL)
Core-4, 9th Floor, SCOPE Minar,
Laxmi Nagar District Centre,
New Delhi-110092.

EPBAX No: 011-2250 2267/ 2268

Email: deepakkumar@hurl.net.in

Sh. Surajit Mahindar
Manager (C&M)
Hindustan Urvarak & Rasayan Limited
(A Joint Venture of CIL, NTPC, IOCL, FCIL & HFCL)
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ANNEXURE-1

Tentative State-wise annual procurement plan of NANO UREA & NANO DAP

HURL has been decided to target a tentative sales volume of Nano Urea (2,15,000 Litres) and Nano DAP (1,05,000 Litres) for the financial year i.e. 2026-27 in Apna Brand in the states of Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand as per the below mentioned tentative annual state wise procurement plan. The quantities as mentioned below are indicative & may increase/decrease to any extent in future.

Sr. No.	Name of the states	Name of the product	Indicative Quantity	Packaging Size	Confirmation on Supply (Yes / No)
1.	Uttar Pradesh	NANO UREA	60000 Litres	500 ml	
		NANO DAP	30000 Litres	500 ml, 1 Ltr	
2.	Rajasthan	NANO UREA	18000 Litres	500 ml	
		NANO DAP	9000 Litres	500 ml, 1 Ltr	
3.	Punjab	NANO UREA	55000 Litres	500 ml	
		NANO DAP	25000 Litres	500 ml, 1 Ltr	
4.	Haryana	NANO UREA	6000 Litres	500 ml	
		NANO DAP	3000 Litres	500 ml, 1 Ltr	
5.	Bihar	NANO UREA	6000 Litres	500 ml	
		NANO DAP	2000 Litres	500 ml, 1 Ltr	
6.	Jharkhand	NANO UREA	10000 Litres	500 ml	
		NANO DAP	5000 Litres	500 ml, 1 Ltr	
7.	Odisha	NANO UREA	10000 Litres	500 ml	
		NANO DAP	5000 Litres	500 ml, 1 Ltr	
8.	West Bengal	NANO UREA	12000 Litres	500 ml	
		NANO DAP	6000 Litres	500 ml, 1 Ltr	
9.	Assam	NANO UREA	6000 Litres	500 ml	
		NANO DAP	2000 Litres	500 ml, 1 Ltr	
10.	Chhattisgarh	NANO UREA	16000 Litres	500 ml	
		NANO DAP	11000 Litres	500 ml, 1 Ltr	
11.	Madhya Pradesh	NANO UREA	5000 Litres	500 ml	
		NANO DAP	1000 Litres	500 ml, 1 Ltr	
12.	Maharashtra	NANO UREA	7000 Litres	500 ml	
		NANO DAP	2000 Litres	500 ml, 1 Ltr	
13.	Uttarakhand	NANO UREA	1000 Litres	500 ml	
		NANO DAP	1000 Litres	500 ml, 1 Ltr	
14.	Himachal Pradesh	NANO UREA	1000 Litres	500 ml	
		NANO DAP	1000 Litres	500 ml, 1 Ltr	
15.	Jammu & Kashmir	NANO UREA	1000 Litres	500 ml	
		NANO DAP	1000 Litres	500 ml, 1 Ltr	
16.	Gujarat	NANO UREA	1000 Litres	500 ml	
		NANO DAP	1000 Litres	500 ml, 1 Ltr	

Note: The vendors are required to confirm “YES/NO” for their “STATE” & “PRODUCT” wise empanelment.



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ANNEXURE – 2

Product Specifications as per Indian FCO latest amendments

Nano Urea: The product conforming to the following parameter.

Sr. No.	Parameter	Specifications
1.	Total Nitrogen per cent. by weight, minimum	16

Nano DAP: The product conforming to the following parameter.

Sr. No.	Parameter	Specifications
1.	Total Nitrogen per cent. by weight, minimum	6
2.	Total Phosphorus (as P_2O_5) per cent. by weight, minimum	16

Note:

The products falling in above category must be approved under the Fertilizer Control Order (FCO) with respect to applying manufacturer, as on the date of floating of Expression of Interest (EOI).



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ANNEXURE-3

Vendor Application for Empanelment

(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE AUTHORIZED SIGNATORY)

Ref: HURL/HQ/ 26CS018A/NANO UREA & NANO DAP/EOI;

Date: XX.XX.2026

To,
Sr. Manager (C&M) / Manager (C&M)
Hindustan Urvarak & Rasayan Limited,
(A JV of CIL, NTPC, IOCL, FCIL & HFCL)
Core-4, 9th Floor, SCOPE Minar
Laxmi Nagar, District Centre,
New Delhi, PIN – 110092

Product for which empanelment is applied: "NANO UREA & NANO DAP"

Sl. No	Description	Details
1.	Name of Agency	
2.	Whether Manufacturer (Y/N)	
3.	Type of Firm (Whether Proprietorship, Partnership, Company registered under the Companies Act, 1956/2013, Registered societies / Co-operative societies, Registered Limited Liability Partnership(LLP)) (Attach relevant documents specified in the PQC)	
4.	List of Names & Address (Proprietor/Partner/Director) with Office Tel. No. and E-mail	
5.	Address of Registered Office	
6.	- Name of Contact Person at Registered Office - Designation - Telephone - E-Mail - Mobile	
7.	Complete address of Factory(ies)/ Works from where supplies intended to be made. (Details of all the factories to be given)	



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8.	- Name(s) of Contact Persons at Factory(ies)/ Works - Designation - Telephone - E-Mail - Mobile	
9.	Date of establishment of Factory - Date of establishment - Registration no. - Valid up to (Attach copy of Registration Certificate)	
10.	Whether registered as a Micro or small-scale industry as per MSME Act2006? a) If 'Yes', Please Specify whether Micro or Small b) If 'yes', please attach copy of relevant certificate duly self-certified by signatory.	
11.	GST Registration No. (Attach copy of registration certificate)	
12.	PAN number (Attach copy of PAN card)	
13.	States to which Supplies intended to be made: (Empanelment is for following States: Uttar Pradesh, Rajasthan, Punjab, Haryana, Madhya Pradesh, West Bengal, Bihar, Odisha, Jharkhand, Assam, Chhattisgarh, Jammu & Kashmir, Himachal Pradesh, Maharashtra, Gujarat and Uttarakhand)	(Bidder shall mention the name of the state here):
14.	Name of the Product for which Supplies intended to be made: NANO UREA (Total Nitrogen per cent. by weight, minimum- 16) NANO DAP (Total Nitrogen per cent. by weight, minimum- 6 and Total Phosphorus (as P2O5) per cent. by weight, minimum-16)	Bidder shall mention the name of the product(s) here):
15.	Details of registration on CPPP e-tendering portal i.e. eprocure.gov.in Name of Contact person	



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	• Designation • Email • Mobile	
16.	Name & address of associated companies	
17.	Details of Testing Facilities Available	
18.	Organizational Set-up (No. of Managerial, technical, non-technical, skilled-unskilled personnel)	
19.	Production of Intended Product(s) (in last 3 years)	
	Financial Year	(in Litre)
	2023-2024	
	2024-2025	
	2025-2026	
20.	Financial status of the Agency:	
	a. Year of establishment	
	b. Annual Turnover (Rs. Lakhs)	
	• 2023-24 • 2024-25 • 2025-26	
21.	Whether Banned/ Debarred/ Suspended/ Holiday-listed/ Blacklisted by any Indian fertilizer PSU or Govt. of India Agencies blacklisted/ delisted by HURL/ any Public Sector Unit (P.S.U) / Govt. Organization shall not be considered for pre-qualification. In this regard, Interested Agencies shall submit self-certification on their letter head by the authorized signatory (Annexure-B)	YES/ NO
22.	Whether enlisted/ empanelled/ accredited with any Indian fertilizer PSU <i>(If Yes, please provide the details along with documentary evidence)</i>	YES/ NO
23.	We hereby confirm our unconditional acceptance to participate in E-procurement & Reverse Auction tenders for mentioned products.	YES/ NO
24.	Power of attorney, duly notarized on Stamp Paper, indicating that the person signing the bid has the authority to sign the bid.	



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25.	Details of sister concerned companies. Only one Company out of sister concerns under the same management/group shall be considered for pre-qualification. However, more than one Unit/Plant of that concern may be considered for supply. In case more than one Unit is considered for pre-qualification, the combined capacity of all such Units shall be considered as assessed capacity of that vendor. In this regard, a certificate signed by a Practicing Chartered Accountant furnishing the names of any associated units of the Agency or names of any units in which any of the Directors/Partners of the Agency has any interest. In case the Agency has no associated Units, and/or none of the Directors/Partners has any interest in any other Units, they should furnish a Certificate from a Practicing Chartered Accountant to the said effect.	
26.	Any other relevant information	
27.	Applicability of “Startups” (Tick the correct option) If your answer is “YES”, the following documents shall be required in case of “Start-ups”: • Proof of issue of Real Time Recognition Number from DPIIT as Startup. • Year of Establishment shall not be more than 10 years from the due date of the tender • Certificate of Incorporation/ Registration • Audited Balance sheet since incorporation or Certificate by practicing Chartered Accountant (CA) mentioning financial year wise turnover since incorporation. Any year's turnover shall not be more than Rs 100 crores	YES/NO
	Note: Furnishing of false/ incomplete information with the application would lead to disqualification.	
	(Name & Signature with seal) (Authorized Signatory)	



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ANNEXURE-4

Pre-Qualification Criteria

Sl. No.	Qualifying Requirements	Documents required (To be submitted as part of technical bid)
1.	Bidder should either be: i. Company registered under the Companies Act, 1956/2013 OR ii. Registered partnership firm OR iii. Registered proprietorship firm OR iv. Registered societies / Co-operative societies OR v. Registered Limited Liability Partnership (LLP) Applicable for Start-ups also.	For companies registered under the Companies Act, 1956/2013, notarized copy of Memorandum and Articles of Association and List of Directors, Copy of Certificate of Incorporation to be submitted. OR In case of partnership firm, notarized copy of Partnership Deed to be submitted. OR For Proprietorship firm, Affidavit of Proprietorship duly notarized (Latest), to be submitted. OR Co-operative societies / Registered societies- Copy of Registration certificate, Copy of Resolution of Members to be submitted. OR For Limited Liability Partnership (LLP), Copy of Certificate of incorporation to be submitted.
2.	Authorization Certificate for selling of applied product(s) in the applied state(s) as applicable. Bidders (Manufacturer) should be duly registered with the State Agriculture Authority, having valid FRC of the state, in which party intends to apply. Applicable for Start-ups also.	The bidding manufacturer needs to submit following in respect of states where supply of required products is intended to be done. 1. Copy of FRC / Wholesale License (Form A2) from concerned Department of Agriculture along with the product annexure. OR 2. Copy of Form A1 i.e. application for FRC (License) with product annexure. OR 3. Declaration on the letterhead for obtaining FRC in the states for which application of empanelment is being made. Note – The Bidder will require to submit Form A2 (if the supply contract is awarded) duly endorsed with HURL brand Products, before starting supply in the state.
3.	Bidder should be a manufacturer Applicable for Start-ups also	For Manufacturers: Copy of valid manufacturing license / Factory License / copy of consent to operate from Pollution Control Board to be submitted.



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4.	The offered Nano Urea & Nano DAP must fall within the following range of specifications. NANO Urea: The Parameter 'Total Nitrogen per cent. by weight' should be minimum 16. NANO DAP: The Parameter 'Total Nitrogen per cent. by weight' should be minimum 6 and the Parameter 'Total Phosphorus (as P₂O₅) per cent. by weight' should be minimum 16. The product with above parameters must be duly approved by the Fertilizer Control Order (FCO) as on the date of submission of application against this Expression of Interest (EOI)	Copy of the FCO License / Gazette Notification issued under FCO / Agreement copy executed with the licensed company.
5.	Valid License Copy of the Nano Urea and / or Nano DAP	Copy of the FCO License / Gazette Notification issued under FCO / Agreement copy executed with the licensed company.
6.	The bidder must have minimum manufacturing capacity of 160 KL of Nano Urea/Nano DAP	Certificate of annual plant(s) manufacturing capacity for from Practicing chartered accountant (with UDIN number).
7.	Applicability for "Startups":	
	Proof of issue of Real Time Recognition Number from DPIIT as Startup.	DPIIT certificate.
	Year of Establishment shall not be more than 10 years from the due date of the tender/EOI.	Certificate of Incorporation / Registration.
	Turnover details since incorporation. Turnover shall not be more than INR. 100 crores in any of the years since incorporation.	Audited Balance Sheet and Profit & Loss Statement since incorporation or Certificate by practicing Chartered Accountant (CA) mentioning financial year wise turnover since incorporation (Also mention the years where turnover has been "0").



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ANNEXURE-5

Other Documents Required

Sr. No.	Criteria	Documents/Proofs
1.	Declaration on NCLT / NCLAT / DRT / DRAT/ COURT RECEIVERSHIP / LIQUIDATION. Applicable for Start-ups also	Proforma for Declaration on NCLT/ NCLAT/ DRT/ DRAT/ COURT RECEIVERSHIP/ LIQUIDATION (Annexure-A)
2.	MSME - Udyam certificate (If applicable) as per Pt. 10 of Annexure-3 (Vendor Application for Empanelment) Applicable for Start-ups also	Udyam certificate.
3.	Not Blacklisted/ Delisted certificate as per Pt. 21 of Annexure-3 (Vendor Application for Empanelment) Applicable for Start-ups also	Annexure B on letter head.
4.	Power of attorney as per Pt. 24 of Annexure-3 (Vendor Application for Empanelment) Applicable for Start-ups also	Power of attorney, duly notarized in favour of authorized signatory signed by all the partners or directors on stamp paper duly notarized.
5.	Details of sister companies as per Pt. 25 of Annexure-3 (Vendor Application for Empanelment) Applicable for Start-ups also	Certificate from Practicing CA mentioning names of sister concerns and confirming that except the bidder other companies are not participating and have not been enlisted in the earlier EOIs floated by HURL. If the bidder has no sister concerns, then bidder should furnish a Certificate from a Practicing CA certifying the same.



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ANNEXURE-6

Ref: HURL/HQ/26CS018A/NANO UREA & NANO DAP/EOI;

Date: XX.XX.2026

Terms & Conditions of Empanelment

(To be accepted and duly signed by authorized signatory)

Period of Empanelment:

The empanelment of vendors for supply of Nano Urea and Nano DAP will be valid upto **05.07.2027** and further extendable up to one (1) more year as per requirement of HURL. During the tenure of empanelment, HURL can also float EOI for empanelling more vendors for the above-mentioned products to increase competition which might also result in better margin for HURL. However, the Company shall be entitled to terminate the contract anytime without any notice if in the opinion of the Company the performance of the manufacturer/suppliers is not satisfactory.

Other Terms & Conditions of Empanelment:

- a) Product Specification is attached as Annexure-2. The manufacturers not falling in the minimum product requirement criteria shall not be empanelled.
- b) The application shall be accepted for empanelment for supply of specified Nano Urea and Nano DAP only from the manufacturers with single or multi-unit production facilities.
- c) The product will be marketed in HURL's APNA brand. Manufacturers willing to supply products in HURL's brand shall only be empanelled.
- d) Startups as recognized by Department for Promotion of Industry and Internal Trade (DPIIT) vide GSR NO.127(E) dated 19/02/2019 of Gazette of India can participate in this Expression of Interest (EOI). Startups shall be allowed for empanelled, if the criteria are fulfilled. Startup shall remain empanelled in the category till the time they continue to be Startup as per Government policies, or till the letter issued for empanelled, whichever is earlier.
- e) HURL shall reserve the right to cancel the empanelment.
- f) The applicants would not be entitled to claim any cost, charges or incidentals for or in connection with the preparation of and submission of their applications, though HURL may reject any or all the applications without assigning any reasons thereof or cancel this EOI for Empanelment.
- g) Pre-qualification is no guarantee for placement of orders. Orders will be placed on various vendors based on competitive H1 margins from the pre-qualified agencies, for which tender will be called from time to time as per HURL's requirement.
- h) HURL reserves the right to reject any or all the applications or withdraw this invitation without assigning any reason thereof. Decision of HURL in the matter shall be final and no correspondence shall be entertained from the applicants or any other agency subsequently. HURL has the liberty to include or delete vendors based on their performance, proven capability and for any other reason thereof.
- i) HURL reserve the right to postpone the closing date and/ or time for submission of application of empanelment.



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- j) Interested vendors are required to submit their complete filled application along with all supporting documents on the portal itself. The empanelment would be based on the vendors meeting the pre-qualifications criteria, other requirements detailed in the documents and assessment. Furnishing false/incomplete information or submitting applications not accompanied by required documents shall lead to summarily rejection of the application.
- k) Only Indian Manufacturers qualifying the pre-qualification criteria will be empanelled.
- l) HURL team reserves the right to visit the premises of the agency before and after the empanelment for the verification of the details furnished by the agency.
- m) Supplier shall deliver the product(s) to HURL in the bags / packing conforming to the provisions of Legal Metrology Act, 2009 and Legal Metrology (Packaged Commodities) Rules, 2011 and any amendment or re-enactment thereto and shall comply with all the requirements/compliances as prescribed under the provisions of the said Act/Rules.
- n) The Instruction to Bidders & General Terms & Conditions (GTC) shall be issued along with the tender for procurement to be issued separately.
- o) The empanelment shall be carried out strictly through submission of online tenders only. No offer in physical form shall be accepted, and any such offer, if received by HURL, shall be summarily rejected. The tender documents can be downloaded from HURL's official website **www.hurl.net.in** or from the dedicated portal of HURL **https://eempanel.hurl.net.in/EPROC/**. All bids are required to be submitted online through this portal.

For participation in the EOI, bidders are advised to refer to the Bidder's Manual available in the "**Download**" section of the portal after clicking on the "**LOGIN**" option on the homepage.

In case of any difficulty related to registration or submission of bids, bidders may seek assistance through the helpdesk at contact numbers **+916352631766** and **+917859800621** or via email at **support@abcprocure.com**.

Bidders are advised to upload documents of smaller file sizes (preferably up to 10 MB per file) to ensure smooth and efficient uploading on the portal. Standard documents required for participation in tenders may be uploaded using the "**Map Document**" facility available in the bidder's account.

The bids shall be submitted under a Single Bid System in electronic form only, through the designated portal of HURL **https://eempanel.hurl.net.in/EPROC/**.

Note:

- (1) The above website does not allow submission of documents after due date of EOI.
- (2) This Expression of Interest (EOI) is published on the HURL dedicated portal (**https://eempanel.hurl.net.in/EPROC/**) for the purpose of updating the panel of empanelled manufacturers/traders for imported bulk fertilizers and fertilizer raw materials. The empanelment shall remain valid up to **05.07.2027**, and the panel shall be updated at periodic intervals.

The EOI shall remain open for submission of applications up to **30.04.2027**, enabling continuous participation of prospective bidders during the validity period.

Notwithstanding the above, evaluation of applications shall be conducted on a **monthly cycle basis** as clarified under for an example:



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- In case the EOI publication date is **10.01.2026**, applications received up to 10.02.2026 shall be considered in the first evaluation cycle.
- Applications received after **10.02.2026** and up to **10.03.2026** shall be considered in the subsequent evaluation cycle.
- The process shall continue in the same manner on a rolling monthly basis until the closing date of the EOI.
- The updated list of empanelled bidders will be uploaded on the HURL website on sole discretion of HURL.

HURL reserves the right to modify the evaluation schedule and/or process at its sole discretion without any prior notice.

- p) Interested Vendors can refer to guidelines provided on HURL's dedicated portal <https://eempanel.hurl.net.in/EPROC/> for submission of their application online. Bidders can also contact **Mr. Sonu Kumar, Sr. Manager-Marketing-HQ on +919999383946** for any assistance / queries on OQC and terms & conditions of the EOI.
- q) The already empanelled vendors as listed below are not required to participate in this EOI as their existing empanelment may be extended as per the terms & conditions of the corresponding EOI document for a period of further one (01) year if required:

List of the vendors already empanelled with HURL for the subject package with validity upto 05.07.2027:

Sl. No.	Bidder's Name (M/s)	Product for which empanelled	Specification, Packaging Size & Quantity	States for which empanelled
1	NANO FERTILIZERS PRIVATE LIMITED	NANO UREA & NANO DAP	As per Annexure-1 & 2	Uttar Pradesh
				Rajasthan
				Punjab
				Haryana
				Bihar
				Jharkhand
				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Uttarakhand
2	MEGHMANI CROP NUTRITION LIMITED	NANO UREA & NANO DAP	As per Annexure-1 & 2	Gujarat
				Uttar Pradesh
				Rajasthan
				Punjab
				Haryana
				Bihar
				Jharkhand



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(A JV of NTPC, CIL, IOCL, FCIL & HFCL)
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Laxmi Nagar District Center, Delhi-110092

				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Uttarakhand
				Gujarat
3	ZUARI FARMHUB LIMITD	NANO DAP	As per Annexure-1 & 2	Uttar Pradesh
				Rajasthan
				Punjab
				Haryana
				Bihar
				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Jammu & Kashmir
				Himachal Pradesh
				Gujarat
4	RAY NANO SCIENCE & RESEARCH CENTRE LLP (START-UP)	NANO UREA & NANO DAP	As per Annexure-1 & 2	Uttar Pradesh
				Rajasthan
				Punjab
				Haryana
				Bihar
				Jharkhand
				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Uttarakhand
				Gujarat
				Jammu & Kashmir
				Himachal Pradesh
5		NANO UREA	As per Annexure-1 & 2	Uttar Pradesh
				Rajasthan



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	HIMADRI AGRO TECH SPECIALITY LIMITED			Punjab
				Haryana
				Bihar
				Jharkhand
				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Uttarakhand
				Gujarat
				Jammu & Kashmir
6	INDIAN FARMERS FERTILISER COOPERATIVE LIMITED	NANO UREA & NANO DAP	As per Annexure-1 & 2	Himachal Pradesh
				Uttar Pradesh
				Rajasthan
				Punjab
				Haryana
				Bihar
				Jharkhand
				Odisha
				West Bengal
				Assam
				Chhattisgarh
				Madhya Pradesh
				Maharashtra
				Uttarakhand
				Gujarat
				Jammu & Kashmir
				Himachal Pradesh

Note:

However, in the event that a bid is received from any vendor who has already been empanelled for the same state and product, as indicated above against each vendor, such bid shall not be considered for this empanelment process.



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ANNEXURE-7

POST EMPANELMENT TERMS & CONDITIONS FOR EXECUTION OF CONTRACT

1. The work order in full or part thereof shall be awarded to H1 bidder (highest margin to HURL).
2. The successful bidder/party shall have to supply specified product as per FCO standards in required quantity to HURL dealers/retailers across HURL's territory. The party shall also be responsible for sales promotion and generating demand for the product/s.
3. The contract of supply shall involve supplying specified products in specified state-wise quantities, supplied and transported to various demand centres of HURL (Dealers/Retailers, etc.) in different States on FOR/Door Delivery basis.
4. The supplies will be made "FOR covering requirement of the product by road at consumption areas/destinations i.e. dealers and retailers of HURL of states mentioned in the subject (inclusive of GST/taxes, duties as applicable, freight, materials handling & insurance etc.). Vendor shall deliver the material directly by any means of transport from their manufacturing units or warehouses. The requisite supplies should be delivered at the specified destinations within 15 days of receipt of indent intimation from HURL. If the delivery of material is delayed by the successful bidder from stipulated date, HURL shall have the right to exercise the following options:
 - (a) To treat the default as breach of contract and to terminate the contract forthwith forfeiting security deposit (shall be collected against the PO/work order of supply) and taking other action against the SELLER within the provisions of contract.
 - (b) If the material is not supplied as per the specified schedule/date as mentioned above, HURL reserves the right to accept the material after imposing the penalty @1% of delayed indented order value for every week and part thereof the period of delay from the delivery period of the total value of material delayed, subject to maximum of 10% of the value of delayed material.
 - (c) Purchase elsewhere on account and at the risk and cost of the suppliers for the stock/material not delivered or
 - (d) Cancel the contract without prejudice to our rights under (a), (b) & (c) above.
5. Empanelled bidders can choose to submit applications against multiple states or a single state for supply of any one or more of the above-mentioned products in quantities informed in the limited tender which shall be floated.
6. Payment Term and Credit Period: Supplier will submit copy of duly signed and stamped/acknowledged invoices/dispatch annexures and other required documents along with covering letter on letterhead of supplier's firm and Batch-wise quality report indicating that the quality is as per FCO specifications on a weekly basis to HURL HQ, Delhi. The payment will be made within "90 days (For MSMEs, payment will be made in accordance with the applicable MSME clause) or as decided by management from time to time" after receipt of invoices clear in all respects and submitted on weekly basis, at HURL HQ, Delhi. Batch-wise quality report indicating that the quality is as per FCO specifications must be enclosed by supplier along with dispatch of material.
7. Tentative Quantity is attached as Annexure-1 which can be increased/decreased up to any extent on requirement of HURL. Supplies can be taken from any supplier (including startup) based on market requirement, services, customer preference. The quantities mentioned for Expression of Interest (EOI) can also change while floating open tender as per requirement of HURL. There



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shall be no guarantee to obtain the supplies since the same depends on market requirement at that time (Indent for supply will be placed only against the dealer's requirement).

8. The primary and secondary packing materials (Cartons/bottles etc) will be supplied by the bidder as per the FCO norms and in HURL "APNA" brand. The cost of packing material is to be included in prices given by the bidder in the subsequent tender. The packaging of above-mentioned products should be as per FCO norms. The primary and secondary packing materials (bags/drums/cartons/bottles etc) shall be arranged by the vendor for all products as per standard packing specifications and Industry norms. SKU wise design and type of bags/bottles shall be proposed by bidder as per the market trend and will be finalized by HURL.
9. In case of unsold quantity, the supplier shall make its own arrangement at his cost and risk to either sale or take the inventory back.
10. In case of damaged material, the supplier will have to replace the goods at his risk & cost.
11. In case of shortage of material supplied, the amount to the extent of shortage and purchased would be deducted from the payment of the supplier.
12. The supplier will also be responsible for the activities related to Brand Promotion and Marketing of products in various states at their own expense. The activities will be finalized in consultation with HURL.
13. **Quality:**
 - i. Nano Urea and Nano DAP should be in conformity of the specifications laid down in Fertilizer Control Order (FCO) and as per prevailing quality parameters of industry and as per state department parameters, respectively.
 - ii. The supplier shall be solely responsible for the quality of products supplied. The product so supplied shall be inspected to adhere to the norms laid down in FCO. Third-party inspection agency (NABL accredited) may be appointed by HURL for checking the quality of products on random basis from Vendor premises or from Field. The third-party inspection charges will be borne by the supplier. The company has full right to reject the entire batch which is ready for dispatch and/or received in the field and / or at the unit of the supplier for any deviations in quality as detected by third party inspection agency appointed by the Company/ any State/ Central/ Private quality inspection authority. In addition to the above, HURL reserves the right of testing the material directly or through its dealers at any State/Govt./Private/NABL accredited laboratory, if required. The results of such testing will be binding to the supplier and accordingly post facto action will be taken immediately."
 - iii. The supplier shall confirm to the specifications/ norms specified in FCO for each batch. A certificate confirming the quality as per FCO specifications must be sent by the supplier to HURL for each batch/ lot. Any failure and subsequent consequences thereof shall be to the account of supplier. All expenses related to litigation in case of sample failure will be on supplier's account. The batch thus rejected will be taken back by the supplier on their own cost. In the event of failure of samples of consignment at NABL accredited/ State / Private / Central quality inspection labs, HURL shall have full right to reject the entire quantity and shall recover the cost against loss, and damages etc. out of SD/ unpaid invoices etc, in case party failed to deposit such cost damages, loss etc.
14. "Start-ups technically qualified for Nano Urea & Nano DAP will not be asked to participate in the remaining tendering process and their price bid will not be opened by HURL. After the highest margin has arrived for any upcoming tender, all the technically qualified "Start-ups" will be given the opportunity to match the H1 margin and shall be considered for award of contract for the 10% of the tendered quantity, to be equally distributed among all "Startups" who agree to match the highest margin.



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ANNEXURE-A

Proforma for Declaration on NCLT/ NCLAT/ DRT/ DRAT/ COURT RECEIVERSHIP/ LIQUIDATION

(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE AUTHORIZED SIGNATORY)

Ref: HURL/HQ/26CS018A/NANO UREA & NANO DAP/EOI;

Date: 12.08.2026

To,
Manager (C&M) / Sr. Manager (C&M)
Hindustan Urvarak & Rasayan Limited,
(A JV of CIL, NTPC, IOCL, FCIL & HFCL)
Core-4, 9th Floor, SCOPE Minar,
Laxmi Nagar District Centre, New Delhi, PIN-
110092

I/We M/s _____ hereby declare that:

- I/We am/are not undergoing insolvency resolution process of liquidation or bankruptcy proceeding as on date

OR,

- I/We, am/are undergoing insolvency resolution process or liquidation or bankruptcy proceeding as on date as per the details mentioned below: (Attach detail with empanelment application)

Note: Strike out whichever is not applicable.

It is understood that if this declaration is found to be false in any particular, Hindustan Urvarak and Rasayan Ltd. (HURL), shall have the right to reject my/our application. If the application has resulted in empanelment, the empanelment is liable to be cancelled without prejudice to any other right or remedy (including black listing or holiday listing) available to Hindustan Urvarak and Rasayan Ltd. (HURL)

Yours faithfully,

(Signature)

Name & Designation.....

Name of the Company.....

(Seal of Company)



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ANNEXURE-B

(TO BE SUBMITTED ON LETTER HEAD OF THE VENDOR DULY SIGNED BY THE
AUTHORIZED SIGNATORY)

Ref: HURL/HQ/26CS018A/NANO UREA & NANO DAP/EOI;

Date: 12.08.2026

To,
Manager (C&M) / Sr. Manager (C&M)
Hindustan Urvarak & Rasayan Limited,
(A JV of CIL, NTPC, IOCL, FCIL &
HFCL), Core-4, 9th Floor, SCOPE
Minar, Laxmi Nagar District Centre,
New Delhi, PIN-110092

Dear Sir,

I, Mr..... (Authorized Signatory), hereby certify that we (firm name) have not
been blacklisted/ delisted by HURL/ Public Sector/ Govt. Organization in respect of any
application for prequalification and/ or supply of **NANO UREA & NANO DAP**.

I further, confirm that if at any point of time this declaration is found to be incorrect, HURL shall
have the full right to cancel the empanelment of the vendor without prejudice to any other right
or remedy (including black listing or holiday listing) available to Hindustan Urvarak and Rasayan
Ltd. (HURL).

Yours faithfully,

(Signature)

Name & Designation.....

Name of the Company.....

(Seal of Company)